

PILATES ASSOCIATION AUSTRALIA

A.B.N. 36 854 024 826

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE, 2024

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PILATES ASSOCIATION AUSTRALIA

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AUDITOR'S INDEPENDENCE DECLARATION

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2024, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Associations Incorporation Act 2009 (NSW)* and the *Association Incorporation Regulation 2016 (NSW)* in relation to the review; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the review.

GPL PARTNERS
Chartered Accountants



Steven J. Lynch
Partner

732 Forest Road,
Peakhurst N.S.W.

DATED this 18 day of SEPTEMBER, 2024.

PILATES ASSOCIATION AUSTRALIA

A.B.N. 36 854 024 826

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE 2024

	Note	2024 \$	2023 \$
Revenue	4	411,321.68	168,497.98
Employee benefits expense		(178,743.99)	(172,615.69)
Other operating expenses from ordinary activities	5	<u>(291,211.33)</u>	<u>(59,753.56)</u>
Surplus before income tax		(58,633.64)	(63,871.27)
Income tax expenses		<u>-</u>	<u>-</u>
Surplus for the year		<u>(58,633.64)</u>	<u>(63,871.27)</u>
Other comprehensive income for the year, net of tax		<u>-</u>	<u>-</u>
Total comprehensive income for the year		<u>(58,633.64)</u>	<u>(63,871.27)</u>

The accompanying notes form part of these financial statements

PILATES ASSOCIATION AUSTRALIA

A.B.N. 36 854 024 826

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2024

	Note	2024 \$	2023 \$
CURRENT ASSETS			
Cash and Cash Equivalents	6	198,849.89	356,506.65
Trade and Other Receivables	7	<u>4,682.68</u>	<u>68,182.77</u>
TOTAL CURRENT ASSETS		<u>203,532.57</u>	<u>424,689.42</u>
NON CURRENT ASSETS			
Property, Plant and Equipment	8	<u>67.00</u>	<u>683.00</u>
TOTAL NON CURRENT ASSETS		<u>67.00</u>	<u>683.00</u>
TOTAL ASSETS		<u>203,599.57</u>	<u>425,372.42</u>
CURRENT LIABILITIES			
Trade and Other Payables	9	13,198.21	38,447.74
Income Received in Advance		-	141,305.84
Provisions	10	<u>26,098.56</u>	<u>22,712.90</u>
TOTAL CURRENT LIABILITIES		<u>39,296.77</u>	<u>202,466.48</u>
NON CURRENT LIABILITIES			
Provisions	10	<u>6,767.70</u>	<u>6,737.20</u>
TOTAL NON CURRENT LIABILITIES		<u>6,767.70</u>	<u>6,737.20</u>
TOTAL LIABILITIES		<u>46,064.47</u>	<u>209,203.68</u>
<u>NET ASSETS</u>		<u>157,535.10</u>	<u>216,168.74</u>
EQUITY			
Accumulated Funds		<u>157,535.10</u>	<u>216,168.74</u>
<u>TOTAL EQUITY</u>		<u>157,535.10</u>	<u>216,168.74</u>

The accompanying notes form part of these financial statements

PILATES ASSOCIATION AUSTRALIA

A.B.N. 36 854 024 826

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2024

	Accumulated Funds	Total
	\$	\$
2021		
Balance at 30 June 2020	217,521.61	217,521.61
Surplus for the year	6,807.76	6,807.76
Balance at 30 June 2021	<u>224,329.37</u>	<u>224,329.37</u>
2022		
Balance at 30 June 2021	224,329.37	224,329.37
Surplus for the year	55,710.64	55,710.64
Balance at 30 June 2022	<u>280,040.01</u>	<u>280,040.01</u>
2023		
Balance at 30 June 2022	280,040.01	280,040.01
Surplus for the year	(63,871.27)	(63,871.27)
Balance at 30 June 2023	<u>216,168.74</u>	<u>216,168.74</u>
2024		
Balance at 30 June 2023	216,168.74	216,168.74
Surplus for the year	(58,633.64)	(58,633.64)
Balance at 30 June 2024	<u>157,535.10</u>	<u>157,535.10</u>

The accompanying notes form part of these financial statements

PILATES ASSOCIATION AUSTRALIA

A.B.N. 36 854 024 826

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2024

	Note	2024	2023
		\$	\$
Cash flows from operating activities			
Receipts from government grants		-	-
Receipts from members and sponsors		473,163.24	321,023.34
Payments to suppliers and employees		(637,234.94)	(276,379.88)
Interest received		6,414.94	1,844.15
Net cash inflow from operating activities	13	<u>(157,656.76)</u>	<u>46,487.61</u>
Cash flows from investing activities			
Purchase of property, plant and equipment		-	(1,299.00)
Net cash inflow from investing activities		<u>-</u>	<u>(1,299.00)</u>
Cash flows from financing activities			
Net cash inflow from financing activities		<u>-</u>	<u>-</u>
Net increase/(decrease) in cash and cash equivalents		(157,656.76)	45,188.61
Cash and cash equivalents at the beginning of the financial year		<u>356,506.65</u>	<u>311,318.04</u>
Cash and cash equivalents at the end of the financial year	6	<u><u>198,849.89</u></u>	<u><u>356,506.65</u></u>

The accompanying notes form part of these financial statements

PILATES ASSOCIATION AUSTRALIA

A.B.N. 36 854 024 826

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS **FOR THE YEAR ENDED 30 JUNE 2024**

The financial report covers Pilates Association Australia as an individual entity. Pilates Association Australia ("Association") is an independent and not-for-profit association, incorporated and domiciled in Australia.

The functional and presentation currency of the Pilates Association Australia is Australian dollars.

The accounting policies adopted by the Association and comparatives are consistent with prior years, unless otherwise stated.

NOTE 1 – BASIS OF PREPARATION

The financial statements are special purpose financial statements as the members have determined that the Association is not a reporting entity as there are unlikely to exist users of the financial statements who are not able to command the preparation of reports tailored so as to satisfy specifically all of their information needs. The financial statements have been prepared to meet the reporting requirements of the *Associations Incorporation Act 2009 (NSW)* and the *Association Incorporation Regulation 2016 (NSW)* and have been prepared in accordance with the Australian Accounting Standards and Australian Accounting Interpretations of the Australian Accounting Standards Board (AASB).

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions.

Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards.

The financial report has been prepared on an accrual basis and is based on historical costs and does not take into account of changing money values. Cost is based on the fair values of the consideration given in exchange for assets.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Income Tax

The Association is exempt from income tax under section 50-55 the *Income Tax Act 1997*.

(b) Revenue and other income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transactions will flow to the Association and specific criteria relating to the type of revenue as noted below, has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable.

PILATES ASSOCIATION AUSTRALIA

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NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2024

Interest Revenue

Interest is recognised using the effective interest method.

Other Income

Other income is recognised on an accrual basis when the Association is entitled to it.

(c) Financial Instruments

Financial instruments are recognised initially on the date that the Association becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transactions costs are expensed as incurred).

Financial Assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Classification

On initial recognition, the Association classifies its financial assets into the following categories, those measured at:

- amortised cost

Financial assets are not reclassified subsequent to their initial recognition unless the Association changes its business model for managing financial assets.

Amortised cost

Assets measured at amortised cost are financial assets where:

- the business model is to hold assets to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows are solely payments of principal and interest on the principal amount outstanding.

Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method.

Financial Liabilities

The Association measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method.

The financial liabilities of the Association comprise trade payables.

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NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2024

(d) Goods and services tax (GST)

Revenue, expenses and assets are recognised net of any amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the statement of financial position.

(e) Cash and cash equivalents

Cash and cash equivalents comprise of cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

(f) Government grants

Government grants and other subsidies are recognised as income when the performance conditions attached to the grant are discharged by the Association. Amounts received in advance are designated as current liabilities where the amount relates to expenditures to be incurred in the following year. Amounts not expended in the financial year are carried forward as a liability and recognised as income, matched against the corresponding expenditure.

NOTE 3 – CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The officeholders make estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

The significant estimates and judgements made have been described below.

Key estimates – receivables

The receivables at reporting date have been reviewed to determine whether there is any objective evidence that any of the receivables are impaired. An impaired provision is included for any receivable where the entire balance is not considered collectible. The impairment provision is based on the best information at the reporting date.

PILATES ASSOCIATION AUSTRALIA

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NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2024

	2024	2023
	\$	\$
NOTE 4 - REVENUE		
Revenue from Continuing Operations		
Revenue		
Advertising Income	4,264.26	2,426.27
Conference Income	223,696.90	-
Workshop Income	6,869.37	5,291.75
Education Body Income	8,389.17	5,148.08
Interest Received	6,414.94	2,833.33
Membership Fees and Studio Registration	161,687.04	152,798.55
Total Revenue from Continuing Operations	<u>411,321.68</u>	<u>168,497.98</u>

NOTE 5 - RESULT FOR THE YEAR

The result for the year includes the following specific expenses:

Other Expenses

Auditor's Remuneration	4,100.00	4,700.00
Depreciation	616.00	616.00
Event and Conference Expenses	200,079.53	-
Insurance	3,965.10	3,421.73
Membership Journal	8,088.51	17,094.15
Membership Management System	58,240.92	16,155.68
Web Hosting and Development	1,790.00	4,013.75
Other Operating Expenses	14,331.27	13,752.25
Total Other Expenses	<u>291,211.33</u>	<u>59,753.56</u>

NOTE 6 - CASH AND CASH EQUIVALENTS

CBA Society Cheque Account	17,095.02	38,058.31
CBA Business Online Saver Account	71,777.77	204,558.66
Bank Australia Commercial Saver Account	4,700.18	208.48
Stripe Account	5,276.92	13,681.20
Bank Australia Term Deposit	100,000.00	100,000.00
	<u>198,849.89</u>	<u>356,506.65</u>

PILATES ASSOCIATION AUSTRALIA

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NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2024

	2024	2023
	\$	\$
NOTE 7 - TRADE AND OTHER RECEIVABLES		
Current		
Trade Debtors	-	1,300.00
Prepayments	3,038.84	65,893.59
Accrued Income	1,643.84	989.18
	<u>4,682.68</u>	<u>68,182.77</u>
NOTE 8 - PROPERTY, PLANT AND EQUIPMENT		
Office Equipment - at cost	1,299	1,299
Less: Accumulated Depreciation	<u>(1,232)</u>	<u>(616)</u>
	<u>67</u>	<u>683</u>
NOTE 9 - TRADE AND OTHER PAYABLES		
Current		
Accruals	4,056.75	12,071.95
GST	6,295.46	14,418.38
PAYG Tax Payable	2,846.00	11,326.00
Superannuation Payable	-	631.41
	<u>13,198.21</u>	<u>38,447.74</u>
NOTE 10 - PROVISIONS		
Current		
Provision for Annual Leave	<u>26,098.56</u>	<u>22,712.90</u>
Non Current		
Provision for Long Service Leave	<u>6,767.70</u>	<u>6,737.20</u>
NOTE 11 - CONTINGENCIES		

In the opinion of those charged with governance, the Association did not have any contingencies at 30 June 2024 (30 June 2023: None).

PILATES ASSOCIATION AUSTRALIA

A.B.N. 36 854 024 826

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2024

	2024	2023
	\$	\$
NOTE 12 - RELATED PARTIES		
The Association's main related parties are as follows:		
(a) Board Members		
The names of each person who has been a member of the committee of the Association during the year and to the date of this report are:		
Robyn Rix (President)		
Susie Bond (Vice President)		
Meredith Brooks (Treasurer)		
Karen Goh (Secretary)		
Bruce Hildebrand		
Daniela Di Fabio		
Donna Oliver		
Lisa Jackson		
NOTE 13 - CASH FLOW INFORMATION		
Reconciliation of net income to net cash provided to operating activities		
Surplus for the year	(58,633.64)	(63,871.27)
Non-cash flows in profit/(loss)		
- Depreciation	616.00	616.00
Changes in assets and liabilities:		
- (Increase)/Decrease in trade and other receivables	645.34	(2,289.18)
- Increase/(Decrease) in trade and other payables	(166,555.37)	160,066.49
- Increase/(Decrease) in provisions	3,416.16	14,645.19
- (Increase)/Decrease in prepayments	62,854.75	(62,679.62)
Cash flows from operations	<u>(157,656.76)</u>	<u>46,487.61</u>

PILATES ASSOCIATION AUSTRALIA

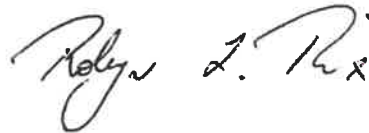
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STATEMENT BY MEMBERS OF THE COMMITTEE

In the opinion of the Committee the Pilates Association Australia:

1. The financial statements and notes as set out on pages 2 to 11, for the year ended 30 June 2024 are in accordance with the *Associations Incorporation Act 2009 (NSW)* and the *Association Incorporation Regulation 2016 (NSW)* and comply with Australian Accounting Standards; and presents fairly the financial position as at 30 June 2024 and the performance for the year ended on that date of the Association.
2. At the date of this statement, there are reasonable grounds to believe that the Association is able to pay all of its debts, as and when they become due and payable.

This statement is made in accordance with a resolution of the Members of the Committee and is signed for and on behalf of the Committee by:



.....
Robyn Rix



.....
Susie Bond

DATED this 17th day of September, 2024.

PILATES ASSOCIATION AUSTRALIA

A.B.N. 36 854 024 826

INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying financial report, being a special purpose financial report, of Pilates Association Australia, which comprises the Statement of Financial Position as at 30 June, 2024, Statement of Comprehensive Income, Statement of Cash Flows and Statement of Changes in Equity for the period ended on that date, a summary of significant accounting policies and other explanatory notes and the Statement by Members of the Committee.

Auditor's Opinion

In our opinion, the financial report of Pilates Association Australia is in accordance with the *Associations Incorporation Act 2009 (NSW)* and the *Association Incorporation Regulation 2016 (NSW)*, including:

- (a) giving a true and fair view of the entity financial position as at 30 June 2024 and of its performance for the period ended on that date in accordance with the accounting policies described in Note 1; and
- (b) complying with Australian Accounting Standards to the extent described in Note 1

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Associations Incorporation Act 2009 (NSW)* and the *Association Incorporation Regulation 2016 (NSW)* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants* ("the Code") that are relevant to our audit of the financial report. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration, as set in the financial report, has not changed as at the date of providing our audit opinion.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibility of Management for the Financial Report

The Committee of Pilates Association Australia are responsible for the preparation of the financial report that gives a true and fair view and have determined that the accounting policies described in Note 1 to the financial statements, which form part of the financial report, are appropriate to meet the needs of the members. The Committees' responsibility also includes such internal control as the Committee determine is necessary to enable the preparation of a financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Committee are responsible for assessing the ability of the Entity to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Entity or to cease operations, or have no realistic alternative but to do so.

PILATES ASSOCIATION AUSTRALIA

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INDEPENDENT AUDITOR'S REPORT

Auditor's Responsibility

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit.

We identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the committee.

We conclude on the appropriateness of the committees' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.

For further details relating to auditor responsibilities we refer you to <http://www.auasb.gov.au/Home.aspx>.

GPL PARTNERS
Chartered Accountants



Steven J. Lynch
Partner

732 Forest Road
Peakhurst N.S.W.

Dated this 18 day of SEPTEMBER, 2024.